

H. D. ORMSBY

1883—Born October 14, at Manassas, Prince George's County, N. Y.

1883-1894—Attended country school.

1894—Father died.

1894—Went to work for A. B. Ormsby in general store as errand boy at \$3.00 per week. Used a wheel barrow in summer and hand sled in winter to haul freight $\frac{1}{4}$ of mile from station. After two years my salary was raised to \$5.00 per week.

1897—Took commercial and business course at International Correspondence Schools.

1901—Accepted position with H. L. Schermerhorn Greenlee and House Furnishings, Louisville, N. Y., as order clerk at \$8.00 a week.

1902—In June, married Miss Maude Lavonia Martin.

1907—In the spring accepted position as head salesman for C. A. Beyer, druggist and grocer, West Carthage, N. Y.

1909—Reported to Mr. Earl Knox, then general manager of S. S. Kresge Co. at Springfield, Mass., and started in the business in August 18, 1909, under Mr. Frank Meidell, then manager of store No. 54 at ten dollars per week.

1911—In February took charge of old Providence, R. I., No. 40 store, at which time No. 43 was opened and No. 40 closed. Successfully closed No. 40.

1911—In July reported to Mr. J. C. Capman, Troy, N. Y., to help open new store.

1912—In February took charge of store No. 32, Fall River, Mass.

1913—January 27, took charge of store No. 54.

1919—Still manager of store No. 54. Sales year previous to taking charge, \$104.00; estimated sales 1919, \$290,000.

W. E. JAMES

1889—Born on farm in Princess Anne County, Va. Attended school to 1904.

1904-1906—Employed as clerk in grocery store, Norfolk, Va.

1907—Employed as bookkeeper, gas company, Norfolk, Va.

1908-1910—Employed as bookkeeper, Washington, D. C.

1911—Entered the 5 and 10c game in Detroit, store No. 1, in June; sent to store No. 54 in October, sent to manage store No. 32 in June, 1912; left store No. 32 June, 1912, to enter in Navy; released from Navy February, 1919; made Manager of store No. 173.

1920—Made Manager of store No. 55.